

## **SUZANNE BERGMEISTER**

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**Louisville, KY 40207**

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### **EXPERIENCE**

#### **SUNFLOWER BUSINESS VENTURES**

**Louisville, KY**

*Founder*

*March 2004 – present*

- Global entrepreneurial company with three focus areas: business consulting and interim management, education and training, and angel investment activities
- Clients include: Allylix, BlueLine Steel, Charah, Chrysalis Ventures, Cross & Flag Productions, HOOPS, Louisville Clean Energy, MetaCyte Business Lab, Merclan PLLC, Partum Group, PGXL, RhinoCyte, Sasudo, Straight2yourdoor.com, UltraTrace Detection

#### **UNIVERSITY OF LOUISVILLE**

**Louisville, KY**

*Entrepreneur-in-residence*

*July 2005 – present*

- Teach in Entrepreneurial MBA program and Professional MBA program
- Mentor and advise students and business plan competition teams
- Run the Cardinal Venture Fund, a \$300k investment vehicle for funding start-up student/faculty/alumni businesses; Faculty Advisor for the Cardinal Private Equity Club

#### **METACYTE BUSINESS LAB**

**Louisville, KY**

*Director Business Strategy*

*April 2004 – June 2007*

- Created commercialization strategies for MetaCyte's portfolio companies; formed several start-up healthcare companies; acted as interim management until funding is acquired
- Raised over \$2 million in funding for MetaCyte start-up companies
- Constructed financial models, business plans, investor presentations, and strategic initiatives for seed-stage life science companies

#### **CHRYSALIS VENTURES, LLC**

**Louisville, KY**

*Associate*

*July 2002 – June 2004*

- Closed seven investments: four new portfolio companies and three follow-on investments
- Responsible for evaluating over 600 investment opportunities for \$143 million Chrysalis Ventures II SBIC Fund; focused on Healthcare Services and Education & Training vertical industries
- Conducted detailed financial, business, legal and management due diligence on prospective investments – initial evaluation, in-depth market and industry analysis, competition, customers/pipeline, financial modeling, reference checks
- Attended Board of Director meetings for five portfolio companies as an official Board Observer
- Chaired Presenter Selection Committee, Great Midwest Venture Capital Conference, October 2003

#### **BLUE CHIP VENTURE COMPANY**

**Cincinnati, OH**

*Associate*

*August 2000 – July 2002*

- Led investment research and decision-making for technology investments
- Assisted in working with active portfolio companies (total of 51) – acquisition target identification and due diligence, financial modeling, valuation, syndicate/follow-on financing

#### **FORT WASHINGTON INVESTMENT ADVISORS**

**Cincinnati, OH**

*Associate (Private Equity)*

*June 1998 – August 2000*

- Managed the formation of Fort Washington's \$240 million Private Equity Investors Fund-of-Funds
  - Sped from concept development to product launch in four months - scrutinized over 59 venture capital and buyout funds to select 9 investments for initial \$110 million in committed capital
- Designed and launched first corporate model to track and analyze private equity cash flows for determining 15-year track record of parent company's historical private equity investments

## **DEPARTMENT OF THE AIR FORCE**

### **UNITED STATES AIR FORCE RESERVES (Current Rank: Lieutenant Colonel)**

*Commander - Kentucky Air Force Admissions Liaison Officer Force (Lieutenant Colonel) 2003 - present*  
*Instructor - USAF Test Pilot School (Major; Lieutenant Colonel), Edwards AFB, CA 1997 – 2003*  
*Project Manager - Special Operations Combined Test Force (Captain; Major), Edwards AFB, CA 1990 – 1997*

### **HEADQUARTERS, AIR FORCE TEST AND EVALUATION DC**

**Pentagon, Washington**

*Resource Manager (Civilian) 1995 – 1996*

- Responsible for defending \$90 million in Test and Evaluation program funds throughout Congressional Budget Hearing cycle; secured \$26 million in future spending allocations in fiscal years 1998 through 2001

### **ELECTRONIC WARFARE DIRECTORATE, FLIGHT TEST CENTER**

**Edwards AFB, CA**

*Project Manager/Engineering Branch Manager (Civilian) 1989 – 1995*

- Directed a team of 20 engineers, technicians, and contractors; developed three multi-spectral - Radio Frequency (RF) and Infra-red (IR) - electronic simulators to test electronic warfare systems

### **UNITED STATES AIR FORCE (Active Duty)**

**Edwards AFB, CA**

*Lead Avionics Flight Test Engineer- B-2 Bomber (Lieutenant; Captain) 1985-1989*

## **EDUCATION**

### **CORNELL UNIVERSITY, Johnson Graduate School of Management, Ithaca, NY**

*Master of Business Administration, Concentration in Finance, May 1998*

### **CALIFORNIA STATE UNIVERSITY, Fresno, CA**

*Master of Science, Electrical Engineering, May 1990*

### **RUTGERS UNIVERSITY, College of Engineering, New Brunswick, NJ**

*Bachelor of Science, Electrical Engineering, May 1984*

## **AWARDS/RECOGNITION**

- Distinguished Graduate – US Air Force Officers Training School (1984)
- Edwards Air Force Base Reservist of the Year (1993)
- Edwards Flight Test Center Representative to Pentagon (1996)
- Kentucky Air Force Admissions Liaison Officer of the Year (2005)
- Bingham Fellows (2007); Leadership Louisville (2005); Focus Louisville (2003)
- Honored as one of Louisville's 100 Wise Women (2007 and 2008)

## **PROFESSIONAL ORGANIZATIONS**

- Director, YMCA Safe Place Services – non-profit organization helping troubled teens
- Mentor, Y-NOW Children of Prisoners Program
- Director, Louisville Venture Club; Presentation Committee Chair
- Vogt Awards Committee Chair
- University of Louisville Proof of Concept Grant (POCG) Committee Member
- University of Louisville Entrepreneurship Council Member
- Cornell Alumni Club

## **INTERESTS/HOBBIES**

- Reading, running (three marathons), outdoor sports (snow skiing, water skiing, white-water rafting, rock climbing), watching movies, crocheting, watching NFL and NHL games
- Volunteer speaker at grade schools, high schools, and business/community groups